

What is Modified Guarantee Issue (MGI)?

You are three times more likely to become disabled than you are to die before age 65 (Health Industry Association of America, 2000). Because of this, medical underwriting for Disability Insurance is extremely stringent. Just because you were rated “preferred” for your life insurance policy, doesn’t mean your disability coverage won’t contain a waiver, exclusion or have a rate increase based on your medical history.

Modified Guaranteed Issue allows you to obtain coverage, up to the maximum monthly MGI benefit, without having to take the normal blood and urine tests or provide detailed medical history.

The amount of coverage you can apply for under the MGI Program is based on your age, as described below.

Under age 50:

- \$4,000 per month of Disability Income, plus
- \$5,000 per month of Overhead Expense, plus
- Up to \$2,050 per month DI Retirement Security

Age 50 through 55:

- \$3,000 per month of Disability Income
- \$5,000 per month of Overhead Expense
- Up to \$2,050 of DI Retirement Security

Age 56 through 60:

- \$3,000 per month of Disability Income

Securities licensed support staff under age 56:

- \$2,000 per month of Disability Income
- \$1,000 per month of DI Retirement Security

Securities licensed support staff age 56 through 60:

- \$2,000 per month of Disability Income

If you are interested in obtaining coverage above the MGI monthly maximum or would like to add riders and/or future increase options not included in the MGI offer, you are not taking a risk by going through full medical underwriting. If, during the underwriting process, Principal Life decides based on your medical history to place a waiver or exclusion on your policy it will NOT apply to the MGI benefit.

As long as you can answer “no” to the questions below and qualify financially, your MGI benefit will be issued.

1. In the past 6 months:
 - a. Missed 3 consecutive days of work?

- b. Have you been homebound or hospitalized, been restricted from any activities, or been partially disabled from work?
 - c. Have you received, applied to receive, or are currently receiving disability benefits?
2. Do you need either human assistance or adaptive equipment to perform any daily activities of: bathing, bowel or bladder function, dressing, eating, toileting, or transferring?
3. Do you have any short or long term memory problems?

Even if you do have to answer “yes” to one of these questions, check with a DSI advisor, as you may still qualify for coverage. For example, if you had the flu 3 months ago and missed 4 days of work, you don’t qualify for the MGI Benefit. However, if this is your only medical issue, you CAN be issued a policy and it will include the premium discount.

If you answer yes to the following question, your MGI benefit will be issued, but it will contain a waiver(s) excluding coverage for the medical condition disclosed.

- Do have a medical condition that is currently or could in the future affect your ability to hear in one or both ears, see in one or both eyes, speak, or use both hands, both feet or one hand or one foot?

For a personalized premium quote and a complete summary of the program offering (including policy definitions, details of the MGI qualification requirements and underwriting rules) return to the home page and click on the **Request a Quote** button or call Disability Specialists, Inc. (DSI) at (888) 279-8348 (7:00 am – 4:00 pm Mountain Time).